

A. Organization & Contact Information

Case Id: 11073
Name: VHVH, Inc. Community Agency Funding FY 21/22
Address: *No Address Assigned

Completed by nancygould.ws@gmail.com on 11/19/2020 10:09 AM

A. Organization & Contact Information

The Request for Proposals and additional materials to assist with completing the application can be found on the City's webpage for [Community Agencies](#)

A.1. Organization Name

VHVH, Inc.

A.2. Project/Program

Veterans Helping Veterans Heal

A.3. FY 2021-22 Funding Request Amount

\$19,000.00

A.4. Agency's Total Operating Budget

\$649,000.00

A.5. Mailing Address

VHVH, c/o NC Housing Foundation, Inc. 2585 W. Clemmons Road, Suite 102 Winston-Salem, NC 27127

A.6. Project/Program Location Address

Veterans Helping Veterans Heal, Inc. 3614 North Glen Avenue Winston-Salem, NC 27106

A.7. Organization Website

www.vhvh.org, www.nchf.org,

A.8. Year 501(c)(3) status obtained

VHVH: 2011, NCHF: 1968

A.9. Organization Fiscal Year

July 1 - June 30

A.10. Federal Tax ID Number

A.11. Federal DUNS Number

EXECUTIVE DIRECTOR/MANAGER

A.12. Name, Title

Ron Connor, VHVH Director of Operations

A.13. Email

rconnor@nchsm.org

A.14. Phone

(336) 744-1313

CONTACT

A.15. Name, Title

Ron Connor, VHVH Director of Operations

A.16. Email

rconner@nchsm.org

A.17. Phone

(336) 744-1313

BOARD CHAIR

A.18. Name

VHVH and NCHF: Craig Petross

A.19. Term Expiration

12/31/2022

A.20. Email

craigpetross@wellsfargo.com

A.21. Phone

(336) 734-3242

B. Project Overview

Completed by nancygould.ws@gmail.com on 11/20/2020 2:31 PM

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B. Project Overview

Please provide the following information

APPROACH (7 POINTS)

B.1. Provide a concise description of the proposed project/program, indicating specifically how City funds will be used. Briefly, what are the goals/objectives of the project/program?

Brief History of VHVH:

In 2010, the North Carolina Housing Foundation (NCHF), in collaboration with the US Department of Veterans Affairs (VA), the City of Winston-Salem (City), and other key community partners created VHVH, Inc. as part of Winston Salem's 2010 Ten-Year Plan to End Chronic Homelessness. Utilizing funding from a VA Homeless Providers Grant (\$925,379 Capital Grant), the VHVH facility opened its doors in 2012 in the renovated, former VFW Post 1134 on Glenn Avenue. Since then, the VHVH program has operated successfully under the VA Grant Per Diem program (VA-GPD), its major funding source. Yearly VHVH serves approximately 41 homeless Veterans, with 85% of them on average over time graduating to obtain improved income and employment, and permanent stable housing.

How City Funds Will Be Used:

As a 501(c)(3) non-profit entity that provides transitional housing to homeless Veterans, VHVH is requesting a \$19,000 City Community Agency Grant for FY 2021-2022. These much needed funds will be used to pay for utilities for a year at VHVH's Winston-Salem, 24-bed transitional housing facility for homeless Veterans

VHVH Approach and Program Goals:

As a 24-bed Transitional Housing program as defined by the VA, VHVH provides a safe, clean and secure temporary living environment with supportive services, and 3 nutritious meals/day to homeless male Veterans. Nineteen of these beds are dedicated to homeless Veterans who are addressing mental health, substance abuse and/or financial and legal issues that are barriers to them acquiring permanent housing. The recently VA approved Bridge Housing allows up-to 5 homeless Veterans who have permanent housing already identified and waiting for them, but for various reasons is not immediately available for move-in. These Bridge Housing participants may or may not need supportive services.

The VHVH program follows all VA-GPD guidelines and procedures for Homeless Veterans Transitional Housing with Supportive Services, and utilizes the proven Department of Housing and Urban Development (HUD) and VA Housing First approach. Housing First focuses on successfully transitioning homeless Veterans into permanent, stable housing as rapidly as clinically possible. On a quarterly basis, VHVH and VA measure the program's success by how many participants achieve each of the following 5 goals:

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1. Residential stability at VHVH.
2. Increased skill levels and/or income.
3. Improved mental health and/or recovery from substance abuse, and remained in recovery.
4. Completed one or more of their Individual Service Plan (ISP) goals and moved toward increased self-reliance and self-determination.
5. Moved to permanent housing and remained in permanent housing for at least 6 months after exiting the VHVH program.

B.2. How will a participant access the proposed project/program, use the services, and derive a beneficial outcome from participation?

Participant Access to VHVH:

Although there are numerous avenues for accessing the VHVH program, a potential participant most often finds us through the local VA Medical Center (VAMC) and local homeless shelters such as the Bethesda Center, Samaritan Ministries and City with Dwellings. The VHVH community outreach liaison also regularly looks for potential participants who are staying at a homeless shelters or living outdoors or other places unsuitable for human habitation (under bridges, in cars, etc.). Potential participants can also contact VHVH directly, and we help them start the VA qualification process. Community supportive service providers and agencies can also easily refer a potential participant through the Winston-Salem/Forsyth Co. Continuum of Care's (CoC) Community Intake Center system (CIC). (A CoC is a regional or local planning body that coordinates housing and services funding for homeless families and individuals.)

Participant Use of VHVH Services:

After a potential participant is identified, he is assessed for eligibility at the VAMC, which then refers him to VHVH for further interviews and acceptance into the program. As the new participant is getting settled into his new temporary home at VHVH, he is assigned VHVH case manager. In addition, the VHVH clinical team assess the participant's overall physical and mental health, and ability to live independently, and how he will support himself after leaving the VHVH program. The VA-GPD liaison staff member also works with each participant after intake and during their entire stay to determine their entitlement for healthcare and dental benefits, and to monitor them and the VHVH program.

VHVHs takes a holistic approach in helping participants improve their lives. After a participant's needs and barriers to obtaining permanent housing are assessed, his case manager assists him in preparing his Individual Service Plan (ISP), which identifies the Veteran's permanent housing and supportive services options. The ISP is designed around 6 major ISP goals: housing and finance, substance abuse, mental and physical health, legal issues, education and employment, and social skills. VHVH partners and coordinates with VA Medical and Health Care Centers and over 70 other community agencies through the CoC so each participant has an array of supportive service options from which to choose and identify in his ISP. There are regular meetings and programs available at VHVH to help each Veteran achieve his ISP goals, and free transportation is provided to health care and other supportive services. The case manager works with their assigned participant on a weekly basis, supporting and documenting his individual progress, and providing him with follow-up services after exit, even if the Veteran is not successfully discharged to permanent housing.

Beneficial Outcomes:

The VHVH transitional housing facility, which includes 3 healthy meals a day, and the VHVH proven program allow our homeless Veteran participants to derive life-changing positive outcomes. VHVH Veterans regain their health and spirit, achieve improved quality of life, greater self-sufficiency, secure and expanded employment choices, increased income, and permanent housing.

B.3. Below, please provide anticipated service metrics into the appropriate fields.

Where applicable, applicants will be reimbursed funds based upon timely submissions of eligible invoices. These invoices should describe services rendered and should align with the goals and objectives cited here. Where outcomes do not align with goals, please be prepared to provide a written summary of shortcomings. If applicable and serving individual clients over a period of time.

Average Number of Participants Served at a Single Time

24

Maximum Number of Participants to Be Served at a Single Time

24

Unduplicated Total Number of Participants to Be Served During the Program Year

41

NEED (7 POINTS)

B.4. Describe the population(s) to be served. Describe the key demographic and economic characteristics of the clients to be served.

Participant Demographic and Economic Characteristics:

- VHVH participants must be male, meet the HUD definition of homeless, and have the Veteran status of honorable or other than honorable discharge,.
- Most have a substance abuse and/or mental health diagnosis.
- Most are very low income to low income (below 30%-50% of area median income).
- By race, on average 69% of VHVH Veterans are Black/African American and 31% White/Caucasian.

B.5. Describe the unmet need that the proposed project/program seeks to address. Why does the population described above need the proposed assistance? Include data supporting the need.

VHVH's Service Intensive program helps Veterans who in addition to serving their country, possibly under war

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conditions, are homeless due to disabilities and/or stressful life changes such as death, divorce, and loss of employment which have lead to substance abuse and/or mental health issues. In addition, these Veterans often have financial and legal issues, lack a supportive community, and have difficulty finding and holding a job. There is also another set of homeless Veterans that VHVH's Bridge Housing is helping. Those are homeless Veterans who need temporary housing while they must wait to move into permanent housing they have already identified and secured. These Veterans may or may not have substance abuse and/or mental health issues, and are waiting to move in to their permanent home for a variety of reasons. With recent approval by the VA, VHVH is now allowed to provide up to 5 of its total 24 beds at to these Veterans.

Evidence of Unmet Needs:

- VHVH is the only Service Intensive Transitional Housing program for homeless Veterans in the entire VA Salisbury multi-county area and has remained full, often has a waiting list. (Accept for a temporary dip in numbers now, due to Covid-19.)

- Partner agencies, all cite the continuing need for temporary housing, such as VHVH's Bridge Housing beds, other than emergency shelters for homeless Veterans in the process of obtaining identified, permanent housing. This is best explained in Ms. Jean Eastwood's, Director of Forsyth Rapid Re-Housing and SSVF Programs, attached letter. (See attached SSVF / Rapid Rehousing letter.)

PIT and HMIS Data Supporting Unmet Need:

(HMIS is a software application that homeless assistance providers use to coordinate care, manage operations, and better serve their clients. HMIS creates a coordinated and effective housing and service delivery system within a community and region. HUD and VA, and other planners and policymakers at the federal, state and local levels use HMIS data to obtain better information about the extent and nature of homelessness overtime.)

(A PIT is a point-in-time unduplicated count on on a single night of all the people in a community who are experiencing homelessness, which includes both sheltered and unsheltered populations. PIT counts are entered into the HMIS.)

- The CoC's 2019 annual PIT estimate of homeless Veterans in our community was 49 on a single night. This is a 7.5% decrease from the 2018 PIT estimate. This decrease in homelessness is welcome news. However, there will continue to be a need for VHVH's special housing program, as demonstrated by over half of the total PIT counted 49 homeless Veteran being residents at VHVH at the time of the count.

- According to other 2019 HMIS data, 48 Veterans participated in the VHVH program over the year. Also quarterly utilization checkpoints showed VHVH utilization at 100%, 100%, 96% and 96%, respectively.

- 30%-40% of homeless Veterans have disabilities that qualify them for the VHVH Service Intensive program. These percentages were calculated using the number of total homeless Veterans in our CoC area staying in shelters and transitional housing programs (167) who answered "yes" when asked about disability information for mental health issues, drug abuse, alcohol abuse, or both drug and alcohol abuse. (Mental health issues = 56, Drug abuse = 13, Alcohol abuse = 8, both drug and alcohol abuse = 17.)

COLLABORATION (6 POINTS)

B.6. Describe any specific collaborative relationships with other organizations (public or private) and how they will impact the project/program. How will collaboration contribute to the planning, implementation, operation, oversight, and performance measurement of the proposed project/program?

VHVV has collaborative relationships with many public and private organizations. VHVV's most important working relationships are with the following entities:

1. Winston-Salem/Forsyth County CoC (CoC):

As explained in , "Brief History B.1" above, VHVV and NCHF have a long and close working relationship with the City, VA, the local CoC and its member agencies. As charter member agencies on the WS/FC CoC Operating Cabinet, the City and County, VA, VHVV, NCHF and other community agencies are responsible for all community-wide planning to address the needs of our homeless, including homeless Veterans. Through the CoC's PIT counts of the homeless and other HMIS data it collects and analyzes, the CoC helps service agencies monitor progress, trends, and the changing needs of the homeless so these agencies, including VHVV, can plan for the future and needed changes to their programs.

2. VA and VA Medical and Health Centers:

The VA and the Salisbury VAMC are VHVV partners. They administer the VA-GPD program requirements and regulations, which are guide all aspects of the VHVV housing program, including planning, implementation, operation, oversight and performance measures. VA-GPD is a competitive grant program that provides the majority of VHVV's total annual funding. The Salisbury VAMC not only qualifies and refers eligible Veterans to VHVV, but also assigns a VA-GPD Liaison who works closing with VHVV staff and provides oversight, support and input into the planning and its implementation of all services and activities. VHVV staff meets with the VA-GPD Liaison weekly and can work with the VA-GPD Director when needed. The VA-GPD Liaison monitors operations and performance through established program goals and objectives that are monitored through visits to VHVV and quarterly reports to the VA. The Kernersville VA Health Center provides health services to VHVV Veterans, including physical health and mental health, and substance abuse counseling.

3. Goodwill of NWNC, NC Works, and VHVV Business Partners:

Two important service provider partner agencies are Goodwill of NWNC and NC Works. Their job readiness and job training programs contribute to VHVV's high success rate of assisting Veterans secure a stable income and permanent housing. Both help VHVV fulfill a major service component of its program, and impact its planning, implementation, and performance measurements .

4. The VHVV Business Partner Program currently has 8 community businesses that offer participants part-time and/or seasonal job training, employment and experience as first step to increasing income. VHVV Business Partners include RJ Reynolds, American Airlines, City of Winston Salem, Packing Lines, Inc., Collins Aerospace, Carolina Narrow Fabric, Weiser Security Services, and Ashley Furniture.

5. The Housing Authority of Winston Salem (HAWS) and HUD/Veterans Affairs Supportive Housing Program (HUD-VASH): HAWS administers HUD-VASH for our community. HUD-VASH provides rental assistance vouchers for privately owned, permanent housing to eligible, homeless Veterans. HAWS is an important collaborative partner with VHVV that not only provides HUD-VASH vouchers, but also additional permanent housing options for some of our Veterans.

(Please see the attached letters of support and collaboration from VA, City, CoC, Goodwill, HAWS and SSVF)

IDIS Setup

No data saved

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IDIS Setup

Please provide the following information

Project Name

National Objective

Activity Number ID

HUD Activity Code

Project Description

Accomplishment Type

Initial Application Date

Service Area

Ward

Census Tract(s)

Block/Group

MWBE

C. Strategy and Performance

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C. Strategy and Performance

Please provide the following information

STRATEGY (5 POINTS)

C.1. The City of Winston-Salem adopted the [2017-2021 Strategic Plan \(2019 Update\)](#) as a guiding document to establish community priorities based on the vision, mission, and values set forward by the Mayor and City Council. Indicate which of the City's strategic focus areas your program aligns with best (select one):

Economic Vitality and Diversity

C.2. Select the service area(s) that your project/program relates to:

- Housing/Homelessness
- Economic Development
- Construction Rehabilitation
- Poverty Reduction
- Arts and Culture
- Youth
- Public Safety
- Transportation
- Other

PERFORMANCE (15 POINTS)

C.3. Explain the plan for monitoring and evaluating the project/program. Also include the steps that will be taken if the stated program goals provided in C.5. are not achieved.

Plan for Monitoring and Evaluating VHVH Program:

The US Department of Veterans Affairs (VA) conducts detailed monitoring and evaluation for VHVH to ensure that VHVH consistently meets or exceeds VA standards for Service Intensive Transitional Housing. In addition, VA staff and VHVH staff communicate daily, if needed, so any issues can be addressed quickly. VA monitors the quality of the VHVH housing facility, staff, and program on an ongoing basis. Quarterly and annually, VHVH submits written reports to the VA, and VA staff inspects the facility and records, and has discussions with staff and participants. VA staff then prepares a written evaluation report with any recommendations for improvement. Program evaluation includes making sure that as many participants as possible are meeting the follow individual goals:

1. Achieve residential stability at VHVH.
2. Increase skill levels and/or income.
3. Improve physical and mental health, and/or recovery from substance abuse and remain in recovery.
4. Complete one or more ISP goals and move toward self-determination.
5. Move to permanent housing and remain in permanent housing for at least 6 months after exiting the VHVH program.

Another important part of the VHVH monitoring/evaluation plan includes written staff updates and VA evaluation reports being shared and discussed at VHVH and NCHF Board of Directors meetings. Funding partners such as the City are also kept abreast of program performance through regular reports and updates.

Steps Taken if Goals Are Not Being Achieved:

When VHVH foresees a problem with meeting a program goal or measurement listed in C.5 below, "team approach" discussions take place with the VA, VHVH staff and Board of Directors, the local CoC, and other stake holders to determine the best action steps to take. Recommended changes from these discussions are then presented to and approved VHVH Board of Directors and/or director, and then implemented.

C.4. Describe the system to be used to track participant and program data. List any key reports and their frequency that will be used to capture project/program performance.

In addition to the regular reporting as described in C.3 above, VHVH along with all other member agencies in the local CoC, is part of a coordinated entry and service system process known as the Community Intake Center (CIC). The CIC is recognized nationally as a best practice which can help serve more people quickly and efficiently with assistance targeted to address their housing needs. A key element of the CIC is its information sharing data collection system, the HMIS. (See above, "B.5 Evidence and HMIS Data Supporting the Need for VHVH".) Through the HMIS system we share information that local, state and federal agencies can use to locate individual participants and to monitor the VHVH program. HMIS participant data is collected and entered as soon as a Veteran enters the program and upon his discharge from the program.

A monthly tracking of the number of Veterans in the program is kept in order to invoice VA-GPD reimbursement for operational costs.

C.5. Use the chart below to show how your agency measures program effectiveness. List goals, activities, and performance measures you will use to evaluate services, facilities, and programs that will be funded by the City. Performance measures can be quantitative and/or narrative.

Applicants will be reimbursed funds based upon timely submissions of eligible invoices. These invoices should describe services rendered and should align with the goals and objectives cited here. Where outcomes do not align with goals, please be prepared to provide a written summary of shortcomings.

Stated Program Goals	Program Activities in Support of Goals	FY 19-20 Previous Year Results	FY 20-21 Current Year Projected Results	FY 21-22 Next Year Anticipated Results
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VHVV Veterans will improve life skills throughout their stay at VHVV.	Life-skills training that is offered 5 days a week and is immediately available to Veterans upon arrival.	Worked with 41 Veterans. 100% (41) received life-skills training within 3 months of entering the program.	Worked with 30 Veterans. 100% (30) received life-skills training within 3 months of entering the program.	Worked with 41 Veterans. 100% (41) received life-skills training within 3 months of entering the program.
VHVV Veterans will move to permanent housing upon exit and remain in permanent housing after 6 months.	Personal case management and help with Individualized Service Plans immediately upon arrival. Close monitoring of Veteran's progress reaching personalized goals.	Worked with 41 Veterans. 85% (35) that participated in the VHVV program moved to permanent housing upon exit.	Worked with 30 Veterans. 85% (26) that participated in the VHVV program moved to permanent housing upon exit.	Worked with 41 Veterans. 85% (35) that participated in the VHVV program moved to permanent housing upon exit.
VHVV Veterans will increase their income, achieve a full or part-time job, and create a savings account.	On-site life skills training and job coaching. Goodwill, NCWorks, and community employers training. Individual case managers, and mental health services and counseling.	Worked with 41 Veterans. 85% (35) increased their income, achieved a full or part-time job and created a savings account.	Worked with 30 Veterans. 85% (26) increased their income, achieved a full or part-time job and created a savings account.	Worked with 41 Veterans. 85% (35) increased their income, achieved a full or part-time job and created a savings account.
Within 12 months upon arrival VHVV Veterans who have disabilities will work with a VA disabilities advocate.	VA Regional Office Rep. meets with Veterans 1:1 to complete claims. Veterans are also assisted in applying for SSA benefits.	Worked with 6 Veterans. 100% (6) of those, had within 12 months worked with a disabilities advocate.	Worked with 4 Veterans. 100% (4) of those, had within 12 months worked with a disabilities advocate.	Worked with 6 Veterans. 100% (6) of those, had within 12 months worked with a disabilities advocate.
Within 3 months of arrival, VHVV Veterans with a history of substance abuse will be actively working toward sobriety and/or emotional stability to allow them to make self-determined decisions.	Residents participate in VA sponsored substance abuse programs, as well as AA/NA groups on-site. Substance abuse is addressed frequently in the Life Skills curriculum. Mental health counseling is available at	Worked with 25 Veterans. 100% (25) of those, within 3 months of arrival, will be actively working toward sobriety and/or emotional stability to allow them to make self-determined decisions.	Worked with 17 Veterans. 100% (17) of those, within 3 months of arrival, will be actively working toward sobriety and/or emotional stability to allow them to make self-determined decisions.	Worked with 17 Veterans. 100% (17) of those, within 3 months of arrival, will be actively working toward sobriety and/or emotional stability to allow them to make self-determined decisions.

	Kernersville VMAC			
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	Total Unduplicated Number Served	Total Number Served
FY 19-20 Previous Year Results	41	41
FY 20-21 Current Year Projected Results	30	30
FY 21-22 Next Year Anticipated Results	41	41

C.6. FY 19-20 Program Accomplishments

FY 19-20 Program Accomplishments

VHVV has been operational for nearly eight years and has always produced positive results in the past. Last year, 61.9% of our program participants moved into permanent housing after exiting the VHVV program and 53.05% our participants were employed at exit. Not only did VHVV have the positive discharge numbers, but we also increased employability training opportunities for participants and continued to foster a healthy living environment that promotes improved physical and mental health, and substance abuse recovery.

In addition, VHV secured 2 new funding sources, Wells-Fargo and TRUIST Banks.

C.7. FY 21-22 Key Objectives

VHVV's key objectives during FY 21-22 will be:

- Continue to find ways to fill the revenue gap in the program budget.
- Continue to provide a safe, clean and comfortable living environment.
- Meet or exceed VA established goals and performance measures.
- Secure new and expand existing community partnerships.
- Continue to expand and improve services.
- Continue to find ways to support Veterans who have exited the program.

D. Organizational Capacity

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D. Organizational Capacity

Please provide the following information

MISSION (5 POINTS)

D.1. Provide an overview of the organization. Include the organization's mission statement and the major services, programs, and activities provided. How does the proposed project/program help advance the mission of your organization?

Organizational Overview and Mission Statements:

VHVH, NCHF, NCHSM are all affiliate 501-C3 organizations with the same general mission of providing safe, decent and affordable housing with coordination of supportive services for low and moderate income citizens of North Carolina. NCHF is an experienced housing development corporation with over 35 affordable housing developments, worth over \$100 million. NCHSM is a management corporation for low and moderate income housing developments and facilities, which has special expertise in helping residents access needed supportive community services. To help carry out its mission, NCHF established VHVH to provide housing specifically to homeless Veterans, and NCHSM to provide staff and management services for low and moderate income housing developments such as VHVH.

VHVH helps homeless Veterans by fulfilling its mission statement, which is "to provide a safe, clean and secure temporary living environment with supportive services to homeless male Veterans who are addressing mental, substance abuse and/or financial and legal issues that are barriers to them immediately acquiring permanent housing".

VHVH Major Services:

1. Safe, secure housing for up to 2 years with nutritious meals.
2. Housing services, including helping participants identify, secure, and move into appropriate permanent housing. After move-in, follow-up support services are provided.
3. Individual case management and connection to community services to help each participant with housing, income and finances, substance abuse, mental and physical health, legal issues, education and employment, and social skills.
4. Free transportation to appointments, VA medical and health centers, community resources, and education and employment training/opportunities.

The VHVH Program:

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The VHVH facility gives each participant a clean, safe, secure living environment with three nutritious meals per day and a temporary home with a strong sense of community. The VHVH program focuses on each individual's strengths, and helps each participant design his own Individual Service Plan (ISP) tailored to his needs. The ISP documents measurable goals and objectives that are each participant's guide for successfully transitioning to permanent, stable housing as rapidly as clinically possible. As part of the ISP process, case managers assist participants in choosing the most appropriate supportive services to help them achieve their objectives and goals. Case managers work with their assigned participants on a weekly basis, support them, and document their progress.

VHVH Program Activities:

- Working with individual case managers.
- Goal setting and job coaching.
- On-site and off-site educational opportunities, and off-site job readiness and new skills training with Goodwill of NWNC, NCWorks, and/or VHVH Business Partners.
- Work experience in food service at the Winston-Salem Dash.
- Life skills training, including preparation of healthy meals, money management, and proper care of a home.
- Recreation, social and civic opportunities.
- Medical and substance abuse services, and support groups such as AA and NA meetings.

FUNCTION (5 POINTS)

D.2. How long has your organization been in operation?

VHVH has been operating since 2012; NCHF since 1968; and NCHSM since 2003.

D.3. How does your organization benefit and serve the City of Winston-Salem and its citizens?

VHVH, NCHF, and NCHSM have been trusted housing partners with the local CoC and City of Winston-Salem's Community and Business Development Department for many years. All 3 of these organizations benefit our community by building, operating, and managing much needed, affordable housing with supportive services for our low and moderate income citizens. VHVH is a critical partner with the VA, local governments, and Coc that work together to end chronic Veteran homelessness in the Triad. Without the VHVH transitional living facility and program ,a very vulnerable group of our citizens, homeless Veterans with significant barriers to securing permanent housing, would remain in the cycle of chronic homelessness.

In addition, VHVH contributes to our City and its citizens by helping reduce homelessness, unemployment, and poverty. By helping homeless Veterans secure jobs and increase their income, VHVH's graduates contribute the the economic health of and provides increased tax revenues to our community.

STRUCTURE (5 POINTS)

D.4. In the chart below, list key personnel involved in the proposed project/program.

Position Title	Activities/Inputs	Total Work Hours Per Week	% of hours proposed to be funded

Director of Operations	<p>1. Program and facility oversight and staff supervision. Reporting, budging, fund raising, community outreach.</p> <p>(Please see attached job description for additional responsibilities and activities.)</p> <p>Frequency: Daily, 5 days/week.</p>	40	0.00 %
Case Manager (2))	<p>1. Serve as a Case Manager under the supervision of Director.</p> <p>2. Responsible for a case load of Veterans in the 30 / 30 / 90 / 30 program.</p> <p>3. Ensure that all VHVH case management needs are met for assigned case load.</p> <p>4. Works with clinical team to determine ISP for each Veteran in residence. Assist and support him in completing 6 core goals: housing / financial, substance abuse, legal, mental / physical health, employment / education, social.</p> <p>5. Teach life skills classes as assigned by Director of Operations</p> <p>6. Work with VHVH residents who need assistance in becoming job ready.</p> <p>7. Work with VHVH residents who are job ready but need assistance in their search for employment.</p> <p>8. Advocate and make referrals in community based programs for those who have experienced homelessness with attending issues.</p> <p>9. Record above noted activities in client charts in a timely fashion</p> <p>10. Record client charts into a data base program.</p> <p>11. Other duties as assigned.</p> <p>Frequency: Available daily and meets one-on-one with each Veteran at least 1 time/week.</p> <p>(See attached job description.)</p>	80	0.00 %
Night Manager (9))	<p>1. Serve as peer support specialist working with VHVH clinical team, and individualized case management plan to address the individual needs of VHVH residents</p> <p>2. Provide emotional support and advice as needed to VHVH residents.</p> <p>3. Provide or arrange for transportation of VHVH residents to approved activities or medical appointments.</p> <p>4. Oversee/administer evening events.</p> <p>5. Maintain facilities and living environment in a safe manner and at the highest standards.</p> <p>6. Enforce house rules.</p>	70	0.00 %

	<p>7. Ensure safety procedures are followed.</p> <p>8. Assist Director with VHVH program activities.</p> <p>(See attached job description.)</p> <p>Total work hours vary for each night manager/week.</p> <p>Frequency: Nightly; there is at least 1 night manager present, 7 days/week.</p>		
Community Outreach Liaison	<p>OUTREACH:</p> <ol style="list-style-type: none"> 1. Work with VA to obtain referral packets for potential program candidates. 2. Conduct community outreach at shelters and other facilities to identify Veterans who may be potential program candidates. 3. Ensure all referral packet information is complete. 4. Present referral packets to case management staff for review and make recommendations on candidates suitability. 5. Assist newly admitted residents in obtaining basic subsistence supplies such as clothes and toiletries. 6. Assist new residents in getting their ID. 7. Help orient new residents to the program and assign residents a room and locker. <p>(See attached job description for additional responsibilities and activities.)</p>	40	0.00 %
Dietary Cook (2 part-time)	<p>Responsible for food operations including kitchen/dining maintenance, accommodating special dietary needs, and providing 3 nutritious meals/day. Health Dept. and VA inspections as required.</p> <p>Frequency: 7 day/week.</p>	60	0.00 %
Van Drivers	<p>Provide transportation for VHVH participant to appointment to service providers.</p> <p>Hours vary greatly each week. This is an unpaid, volunteer position.</p>	0	0.00 %

D.5. List all executive staff and their compensation (other than per diem).

Executive Staff Name	Title/Role	Compensation	% of Hours Proposed to be Funded
Ron Connor	Director of Operation	\$62,441.60	0.00 %
Adolph Curtin	Case Manager	\$41,600.00	0.00 %

William Rice	Case Manager	\$36,400.00	0.00 %
David Miller	Community Outreach Liaison	\$38,188.80	0.00 %

D.6. Attach an organizational chart

Organizational Chart *Required

BOD VHVH Final.pdf

D.7. Please complete the Diversity of Employment and the Employment Profile below. See the [Request for Proposals \(RFP\)](#) for definitions of position types used in the Employment Profile.

Describe the hiring process and how it is structured to provide the most diverse candidate pool.

VHVH, NCHF, and NCHSM are all committed to retaining a diverse staff. We believe staff diversity in all of our organizations is important to providing quality service to our very diverse population of residents. For that reason, VHVH's hiring process is able to provide the most diverse pool of candidates by broadly advertising available positions, being committed to nondiscriminatory hiring practices, and providing ongoing training for human resources staff.

The NCHF, VHVH and NCHSM hiring process first begins with carefully creating an accurate and nondiscriminatory job description. There is also wide-range advertising through all local newspapers, the NC Center for Nonprofits, Craigslist and other available jobs websites; and through word of mouth, especially among the nonprofit and homeless provider and VA networks. Position descriptions and job advertisements are often written in Spanish.

The applicant review process is designed to ensure that each candidate's evaluation is solely focused upon determining how well they can perform the duties of the available position. All applications and resumes are reviewed, and multiple candidates are often considered for an interview by NCHSM human resources and other appropriate staff. Multiple interviews are conducted if necessary, and all are documented. Final candidates have reference and background checks, and employment is offered to the most qualified applicant regardless of a person's race, color, religion, sex (including gender identity, sexual orientation, and pregnancy), national origin, age (40 or older), disability or genetic information. (See attached Hiring Policies.)

Please enter the total number of Full-Time Positions and Employees you have in the table below

	Male - White	Male - Black	Male - Other	Female - White	Female - Black	Female - Other
Executives/Managers		1				
Professionals	1	2				
Technicians						
Office/Clerical						
Laborers/Service Workers						
Total Full-Time						

Please enter the total number of Temporary/Part-Time Positions (FTE) and Employees you have in the table below

	Male - White	Male - Black	Male - Other	Female - White	Female - Black	Female - Other
Executives/Managers						
Professionals						

Technicians	0.036	0.97				
Office/Clerical						
Laborers/Service Workers		0.75				
Total Part-Time/Temp						

D.8.

Attach a list of all Board Members AND compensation (other than per diem) *Required

VHVH BOD 2.pdf

D.9. Number of full Board meetings held during the last twelve months

3

D.10. Number of Board's Executive Committee meetings held during the last twelve months

2

ABILITY (5 POINTS)

D.11. Describe the implementation or operational plan to get the proposed project/program up and running in a timely manner. Describe any key contingencies on which the startup depends. Please upload any maps, milestones, etc. to "F. Required Documents."

No contingencies to start-up:

The are no contingencies on which startup depends; the VHVH program has been operational since 2012, and its 24-bed transitional housing facility operates properly, is well maintained, and is ready to provide a safe haven for our homeless Veterans who are rebuilding their lives and working toward a better future and permanent home. The program and facility consistently receive high ratings from VA and it participants. As mentioned previously, the use of City funds will be use to pay for the yearly costs of electric power, water, sewer and natural gas used at the VHVH facility.

D.12. How do your policies and procedures (including marketing, outreach, eligibility determination and appeals) ensure fair and equal access to the benefits of the program to all persons who seek to participate?

VHVH policies and procedures are designed and updated, as needed, to ensure fair and equal access to the program and to allow as many homeless Veterans as possible to enter the program, remain in the program, and return to the program.

Entry Policies and Procedures:

VHVH uses its outreach program to inform as many people as possible about the availability of the VHVH facility and program. The community liaison visits local shelters at least 3 times a week and works with the local CoC to make sure as many homeless Veterans as possible are identified and referred to the VA and VHVH. The general public can learn about VHVH though our brochure and website "vhvh.org," which show the diversity of our residents and staff. The director often makes presentations to diverse community groups to spread-the-word about VHVH's availability to all citizens.

Collaboration with the VA and local CoC help ensure equal access to VHVH, also. VHVH accepts Veterans with considerable legal history, including violent offenders. (However, we do not accept men on the sex offender registry due to state laws; nor those who are carrying drugs, alcohol, drug paraphernalia or potential weapons onto our campus.) In addition, VHVH does not have a 30-day sobriety requirement prior to admission. This allows more Veterans into the program faster. Once qualified by the VA, applicants are seldom not accepted. Only when there is a potential concern for the safety of existing residents and staff is a participant not allowed into the program, or must leave the program.

Relapse Policies and Procedures:

If a Veteran relapses during his stay at VHVH, he is encouraged to use counseling and substance abuse groups to deal with a first time relapse. If a Veteran relapses a second time, he is asked to enter into a behavioral contract that, among other requirements, restricts his movements in the community and requires a senior resident or staff member to accompany the Veteran when he leaves campus. Relapsed Veterans are encouraged to attend groups at the VA Kernersville Health Care Center. If the VA substance abuse treatment team there recommends him to an Intensive Outpatient Program (IOP), we coordinate with Vet Safety Net, a substance abuse rehabilitation center in Highpoint, to have the Veteran attend IOP there. Our policy is to only discharge a Veteran for relapse if he bring drugs, alcohol or paraphernalia onto our campus. However, as with initial admission to the program, we evaluate each case individually to permit as many participants as possible to continue in our program.

Reentry Policies and Procedures:

On a case-by-case decision basis, VHVH accepts Veterans back into the program who have exited but were not able to maintain permanent housing due to relapse, financial problems, or lack of employment.

E. Cost Effectiveness

Case Id: 11073

Name: VHVH, Inc. Community Agency Funding FY 21/22

Address: *No Address Assigned

Completed by nancygould.ws@gmail.com on 11/20/2020 12:59 PM

E. Cost Effectiveness

Please provide the following information

BUDGET AND FUNDING (10 POINTS)

E.1. Please complete the table to show the organization's operating budget.

Expenditures by Program	Budgeted FY 20-21	Projected Actuals FY 20-21	Proposed Budget FY 21-22
Program Services	\$615,000.00	\$646,000.00	\$616,278.00
Fundraising	\$10,000.00	\$6,000.00	\$10,000.00
Management and General	\$24,000.00	\$6,000.00	\$24,000.00
Total Expenditures by Program	\$649,000.00	\$658,000.00	\$650,278.00

Expenditures by Category	Budgeted FY 20-21	Projected Actuals FY 20-21	Proposed Budget FY 21-22
Employee Salaries and Wages	\$326,324.00	\$336,114.00	\$325,114.00
Employee Benefits	\$23,975.00	\$24,598.00	\$25,099.00
Facility Rent and Utilities	\$18,257.00	\$18,604.00	\$18,976.00
Training and Conference Registration	\$0.00	\$0.00	\$0.00
Membership and Dues	\$0.00	\$0.00	\$0.00
Travel and Transportation	\$10,491.00	\$10,764.00	\$10,979.00
Grants to Individuals and Organizations	\$0.00	\$0.00	\$0.00
Contracted Fundraising Services	\$2,000.00	\$686.00	\$2,500.00
Goods Purchased for Resale	\$0.00	\$0.00	\$0.00
Other Contracted Services	\$0.00	\$0.00	\$0.00
Other Operating Expenditures	\$267,953.00	\$267,234.00	\$267,610.00
Capital Outlay	\$0.00	\$0.00	\$0.00
Total Expenditures by Category	\$649,000.00	\$658,000.00	\$650,278.00

Revenues by Category	Budgeted FY 20-21	Projected Actuals FY 20-21	Proposed Budget FY 21-22
City of Winston-Salem	\$14,500.00	\$12,500.00	\$19,000.00
Forsyth County	\$0.00	\$0.00	\$0.00
State of North Carolina	\$0.00	\$0.00	\$0.00
Federal Government	\$0.00	\$0.00	\$0.00
Admissions/Program Revenues/Sales	\$392,800.00	\$271,920.00	\$392,800.00

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Memberships	\$0.00	\$0.00	\$0.00
Donations	\$52,000.00	\$53,513.00	\$54,847.00
Foundation Grants	\$50,000.00	\$75,000.00	\$85,000.00
Interest and Investment Income	\$0.00	\$0.00	\$0.00
Parent Organization	\$119,700.00	\$225,067.00	\$78,631.00
Other	\$20,000.00	\$20,000.00	\$20,000.00
Total Revenues by Category	\$649,000.00	\$658,000.00	\$650,278.00

Describe any amounts listed under "Other Operating Expenditures" or "Other Revenues." Provide details on any specific federal government revenue sources.

Other Revenues:

- The VHVH Annual Golf Tournament nets approximately \$30,000 each year. (However, it was not held this past summer due to Covid-19 concerns.)

Federal Government Revenue Sources:

- This year, VHVH was again awarded a US Department of Veterans Affairs Grant and Per Diem (VA-GPD) program funding. Through this program VHVH receives funding based upon the number of Veterans participating in its program per day and VHVH continuing to meet the VA's high standards of operation and success. VHVH anticipates continued participation in this federal government program, which provides a major portion of its total revenues each year.

E.2. Has the City of Winston-Salem provided funding in the past? If so, provide a funding history of the most recent five years of City contributions in the table below.

Year	Funding Source	Funding Amount
2019	CDBG	\$12,500.00
2018	CDBG	\$14,250.00
2017	CDBG	\$14,250.00
2016	CDBG	\$14,250.00
2015	CDBG	\$14,250.00

E.3. Please complete the table below to show specific details of proposed City funding and other leveraged funding for the proposed project/program.

Activity	Funding Requested from City	Funds from Other Sources	Other Funds Source
Utilities	\$19,000.00	\$0.00	N/A
Operations	\$0.00	\$392,800.00	VA Grant per Diem
Operations	\$0.00	\$54,847.00	Donations
Operations	\$0.00	\$30,000.00	Golf Tournament
Operations	\$0.00	\$6,800.00	Job skills revenue
Kitchen and food	\$0.00	\$45,000.00	Platt Buckley Grant
Food, Transportation, Activities	\$0.00	\$25,000.00	Wells-Fargo Grant
Operations	\$0.00	\$10,000.00	TRUIST
Funding Gap	\$0.00	\$66,840.00	NCHF
	\$19,000.00	\$631,287.00	

E.4. For each activity and line item above, please provide a short but detailed description of how City resources will be used to carry out proposed programming.

Annual funding from the City is critical to all of VHVH's operations, activities and our participants' success. City funding insures that adequate water, sewer, power, and natural gas utilities will be available at the VHVH transitional housing facility. Our Veterans come to the facility homeless often with physical and emotional challenges that have contributed to them staying homeless. City funds allow VHVH to offer them a clean, comfortable and safe living environment with 3 healthy meals a day. The VHVH facility is the strong foundation that supports the the entire VHVH program which improves our Veterans' health and lives, and helps them become ready to transition to greater financial success and a permanent home. City support and funding are also critical program because it demonstrates strong, local community support, which is a major criteria that the VA and other funding sources require to be met when determining which programs they will fund.

E.5. Where another stakeholder or agency is providing non-monetary assistance with a particular aspect of your programming, please provide a short description of those activities and how they will supplement the use of City funds.

As mentioned above, City funding allows VHVH to continue to operate its 24-bed, transitional housing facility, where participants live as they work through the VHVH program. Much of the program involves connecting each participant with the best community supportive services to meet his individual needs. Therefore, there are many organizations that provide non-monetary assistance to our program and participants. The following is a list of the organizations that most often assist VHVH and its participants:

- Goodwill Industries of NW North Carolina and NCWorks provide job preparedness and training to VHVH participants.
- VHVH Business Partners are individual local companies that provide our Veterans opportunities for job training, employment, experience and increased income. (See list of current Business Partners under "B.6. Collaboration 4.")
- Homeless shelters, SSVS, the local CoC and its members refer potential participants our program and work together to determine and provide the most appropriate supportive services for each VHVH participant.
- VA-GPD provides oversight and monitoring of the entire VHVH program and each participant's progress. In addition. VA provides physical and mental health services, and assists each participant with increasing his income and removing other financial and legal barriers to acquiring permanent housing.

E.6. If this year's request is different in any way (amount, activities, etc.) from a prior year's request, explain how and why. If you are a new applicant, please describe how you would adjust your project/program if your funding request is not funded at the full amount.

Since current, actual utility costs are approximately \$19,000, this year's funding request is slightly less than VHVH requests in previous years. However, the need for the full amount of VHVH's request for FY 2021-2022 is more critical

than ever. Covid-19 has reduced the number of homeless Veterans in the VHBH program at one time from an average of 24 to 16 residents. However, utility costs do not reduce substantially, which directly impacts revenues we receive from the VA-GPD program. This means a bigger funding gap this year that NCHF must ultimately fill.

SUSTAINABILITY (7 POINTS)

E.7. Describe the plan to sustain the project/program funding in future years. Include information about other funding sources to leverage City funds requested.

VHVV, NCHF, our local governments, and other VHVV funders are dedicated to ensuring that VHVV will always be here to help homeless Veterans. VHVV is the only transitional housing in this area for homeless Veterans with special issues. Being able to offer these Veterans a safe place to live while they restore their health, and work toward improving their income and finding a permanent home will remain important to and supported by the community, state, and nation.

The VHVV plan for sustainability has 5 components:

1. Work for continued excellence and success: VHVV consistently demonstrates its ability to professionally run its facility and program; effectively help homeless Veterans improve their lives and find permanent housing; and successfully compete biennially for major VA-GPD funding. VHVV, NCHF and NCHSM work together with dedication to high quality service in all they do. Their continued strive toward excellence and the positive impact this has on Veteran homelessness will continue to attract a strong funding/support base into the future.
2. Seek increased awareness and understanding of the VHVV program and its importance: The more people and organizations that know about VHVV and understand homelessness, the more they will want to support the VHVV program. An important part of VHVV's full-time community liaison staff member's and the director's responsibilities is to seek-out and maintain communication with new and existing business, civic, religious, government and social service organizations. Through this community outreach effort more people learn about VHVV and its desire for new working partnerships, and about the need for additional funding. VHVV also maintains an up-to-date VHVV website so to make as many people as possible know about the VHVV transitional housing program for homeless Veterans.
3. Continue to focus on new funding sources: NCHSM and VHVV have staff who continually hunt for new funding opportunities. Recent additions are Wells Fargo, and TRUIST foundations. In addition, VHVV is improving our website to attract more online donations from corporations and individuals that discover VHVV via a web search for Veterans programs.
4. Continue to hold the annual VHVV Annual Golf Tournament: Until this summer, (because of the Covid-19 Pandemic) the VHVV Annual Golf Tournament nets approximately \$30,000 for VHVV each year. Each year VHVV strives to make fund raising event bigger and better. Plans are to reinstate this important fund-raiser this coming summer.
5. Decrease costs: Even though VHVV staff do a good job of making sure VHVV runs as efficiently as possible, VHVV is always looking for new ways to reduce costs, while still maintaining its high standards of operation and successful outcomes for our participants. For example, some cost savings will be seen soon because VHVV has found a way for case management oversight costs to be reduced to an only-as-needed basis, instead of an on-going basis. This should save \$10,000-\$20,000 next year.

BARRIERS (3 POINTS)

E.8. Describe any potential programmatic barriers to project implementation (e.g. recruitment or outreach challenges, etc.) and your plans for overcoming them.

The VHVH program has been operational in 2012. Although the program has been running smoothly since then, there are always challenges that VHVH must find creative solutions to overcome. Current barriers include:

Reduced Homelessness:

Our community can celebrate and be proud of its success in reducing the number of chronic homeless individuals, including homeless Veterans. Due to this welcome dynamic, VHVH has gained experience in adjusting its program to meet the changing needs and numbers of homeless Veterans. For example, in the past VHVH reduced its entry substance abuse qualifications and abuse relapse policies so more Veterans could qualify for, stay, and return to VHVH. This year, VHVH is able to open its doors to even more homeless Veterans because it received approval from the VA-GPD to use 5 of its 24 Service Intensive beds as Bridge Housing. This allows VHVH to accept homeless Veterans who previously they could not accept.

Covid-19

In addition to such anticipated changes, the Covid-19 pandemic is surprise to everyone, and places new, dramatic barriers into all of our lives. Its effects are especially hard hitting on local housing and social service agencies, and the people they serve. The virus creates at least 2 important barriers that reduces the number of homeless people, including Veterans, open to seeking services and shelter: 1. The barrier of service providers not being able to provide a totally safe environment. 2. The barrier of potential participants fearing that they will be exposed to the virus in any type of group setting or living arrangement. For agencies like VHVH, whose amount of major funding is based upon the number of participants being served on a daily basis, these are major obstacles. Funding is reduced because the number of participants is reduced; yet, program costs and staffing quotas may not be able to be reduced as significantly. This creates the potential for an even larger funding gap than previously experienced.

How Will VHVH overcome this Covid-19 barriers? First and most importantly is to remember that the pandemic is temporary. After the virus is no longer a threat, the need for the VHVH program by homeless Veterans will remain and continue, as proven by its pre-pandemic occupancy rates and ongoing data collected and analyzed by the VA and our local CoC. As well, VHVH will continue to follow all protocols to keep our occupants, employees and visitors as safe as possible. Additionally, VHVH staff are diligently communicating to our funders the increased need for their support, and are seeking-out new funding possibilities.

Lack of Permanent Housing Options:

According to 2018 data from HAWS, the shortage of affordable units runs between 4,000 and 14,000 units. Thankfully, our community is taking an aggressive approach to increasing permanent housing opportunities for low and moderate income individuals and families. Additionally, VHVH itself is implementing a plan to help increase the amount of permanent housing available specifically for previously homeless Veterans. VHVH and NCHMS housing staff are being successful in approaching major, public and private housing providers, asking them for set-aside units and/or priority wait list status for homeless Veterans. Some NCHF developments are part of this program. (See attached memorandums of agreement.)

E.9. Describe any institutional barriers to project implementation (e.g. staff vacancies, pending departures, etc.) and your plans for overcoming them.

There are no known institutional barriers at this time.

AVERAGE COST (5 POINTS)

E.10. Use the table below to show the average amount of City funds requested per beneficiary to be served during

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the year and the average total cost of the service per beneficiary to be served during the year (including all funding sources)

Proposed funds from the City for this project:	19000
Number proposed to be served for the year:	41
Average City funds per beneficiary:	463.41
Proposed funds from all sources:	650287
Number proposed to be served for the year:	41
Average total funds per beneficiary:	15,861

F. Required Documents

Completed by nancygould.ws@gmail.com on 11/19/2020 7:02 PM

Case Id: 11073

Name: VHVH, Inc. Community Agency Funding FY 21/22

Address: *No Address Assigned

F. Required Documents

Please provide the following information

Documentation

- Code of Conduct/Conflict of Interest Policy *Required**
Business Ethics and Conduct.pdf

- Submit a copy of the agency's latest 990 Form as submitted to the Internal Revenue Service. *Required**
2018-990-VHVH, Inc.-Public Inspection Copy.pdf

- Organization By-Laws *Required**
VHVH bylaws.pdf

- Articles of Incorporation *Required**
VHVH Articles.pdf

- Organization Policies (including personnel, formal non-discrimination, procurement, accounting, etc) *Required**
Procurement.docx
EEOC (1).pdf

- IRS 501(c)3 Designation Letter *Required**
501C-3 VHVH.pdf

 **Audited financial statements or a third-party review *Required**

VHVH, Inc. 6-30-2019 FS (1).pdf

 **North Carolina Secretary of State - Current and Active Status (<https://www.sosnc.gov/search/index/corp>)**

***Required**

North Carolina Secretary of State Search Results.pdf

 **Other**

IndividualServicePlanForm.docx

City Letter.pdf

Goodwill MOU.pdf

VA-GPD Collaboration Letters.pdf

Job Des VHVH Director of Operations (1).doc

Job Des VHVH Case Manager (2).docx

Job Des VHVH Community Outreach Liaison (1).doc

Job Des VHVH Night Manager 2 (1).doc

Cover Letter Signed Final.pdf

2 Permanenct Housing MOUs.pdf

G. Income Based Projects/Services Only

Case Id: 11073

Name: VHVH, Inc. Community Agency Funding FY 21/22

Address: *No Address Assigned

Completed by nancygould.ws@gmail.com on 11/20/2020 2:45 PM

G. Income Based Projects/Services Only

** Complete this section only if you are requesting funds for a Community Development project (for CDBG, HOME and/or ESG funding).**

If the section is not applicable to your project, please leave the questions blank and mark the step "Complete."

G.1. In the right-hand column below, indicate the number of participants to be served by the proposed project/program within each income category during the year. Click [here](#) to see Winston-Salem income limits by household size.

Income Range	# to be served
0 to 30% of median	14
31% to 50% of median	18
51% to 80% of median	8
Greater than 80% of median	1

G.2. Describe policies, procedures, and criteria for determining who is eligible. Describe the procedures for screening, eligibility determination, intake, assessment and orientation of participants

Eligibility:

An applicant must be male and meet the definition of homeless. He must have the Veteran status of honorable or other than honorable discharge and may have substance abuse and/or mental health issues. Many will have previously grappled with these challenges while also living in unstable situations. Some will also have physical disabilities.

VHVH does not have a 30-day sobriety requirement as some other Veteran transitional housing programs do. Rarely do we turn a Veteran away. If a participant relapses, our policy is to only discharge him from the program if he bring drugs, alcohol or paraphernalia onto our campus.

VHVH also accepts Veterans with considerable legal history, including violent offenders; however, we do not accept anyone who is on the sex offender registry due to state laws, nor anyone who is carrying drugs, alcohol, drug paraphernalia or potential weapons onto our campus.

Procedures for screening, eligibility determination, intake, assessment and orientation of participants:

All homeless Veterans we learn about are referred to our VA Medical Center (VAMC) liaison in Salisbury. Prior to coming to VHVH an assessment for eligibility and appropriateness is conducted by VAMC. If the applicant is considered eligible, the VAMC faxes approved intake paperwork to VHVH. After receiving the VAMC approval, our clinical team assesses the applicant's overall physical and mental health, ability to live independently, and how he will

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support himself after leaving the VHVH program.

Upon entrance, the Veteran goes through a formal program lead by staff and residents that orients him to his new VHVH home, introduces him to fellow Veterans, and helps him settle-in. He soon meets with his case manager who guides him through the remainder of the program step-by-step, supports him along the way, and documents his progress. The VA-GPD liaison staff member also works with each participant after intake and during his entire stay, and helps determine his entitlement for healthcare and dental benefits.

Our policy is also to accept a Veteran back into the program that have exited but was not able to maintain permanent housing.

H. Construction/Rehab Only

Completed by nancygould.ws@gmail.com on 11/20/2020 2:45 PM

Case Id: 11073

Name: VHVH, Inc. Community Agency Funding FY 21/22

Address: *No Address Assigned

H. Construction/Rehab Only

** Complete this section only if you are requesting funds for a Housing Construction or Rehabilitation project.**
If the section is not applicable to your project, please leave the questions blank and mark the step "Complete."

H.1. Describe the proposed project, including any plans. If the project is approved, we will need a detailed work write-up.

H.2. Provide a projected timeline for the proposed work.

H.3. Describe how the project will be managed, including the contractor procurement process.

H.4. Describe the target market, including any special populations to be served.

H.5. Describe the services or program you plan to provide.

H.6. Describe the property management plan.

H.7. List the development team members.

H.8. Describe the financial capability of the sponsor/owner organization, including submission of the organization's operating budgets, agency audits, and Form 990s for the prior three years, unless already submitted to the City.

H.9. Listing of projects undertaken by principals over the past ten years, identifying project name and address, type of project, and number of units; please note any projects for which local government funding was received.

Project Name	Address	Type of Project	No. Units	Govmt Funding
--------------	---------	-----------------	-----------	---------------

Documentation

Market study or other analysis to verify the need for the project.

***No files uploaded*

Development costs that include a detailed sources and uses statement of all funds, including the requested loan from the City, in electronic format, preferably a spreadsheet.

***No files uploaded*

Operating pro forma that includes rent and operating cost assumptions and all estimated loan payments, in electronic format.

***No files uploaded*

Operating Budget

***No files uploaded*

Form 990

***No files uploaded*

I. Emergency Shelter Only

Completed by nancygould.ws@gmail.com on 11/20/2020 2:45 PM

Case Id: 11073

Name: VHVH, Inc. Community Agency Funding FY 21/22

Address: *No Address Assigned

I. Emergency Shelter Only

** Complete this section only if you are requesting funds for an Emergency Shelter project.**

If the section is not applicable to your project, please leave the questions blank and mark the step "Complete."

Prior to the beginning of any funding year, any ESG-funded program must participate in the local Homeless Management Information System (HMIS) designated by the Winston-Salem/Forsyth County Continuum of Care, or for domestic violence programs, a comparable database in accordance with HUD's standards.

Emergency Shelter: Essential Services

Activity	Total Budget (\$)
Case Management	\$0.00
Child Care	\$0.00
Education Services	\$0.00
Employment Assistance	\$0.00
Job Training	\$0.00
Outpatient Health Services	\$0.00
Transportation	\$0.00
Legal Services	\$0.00
Services to Special Population	\$0.00
Overhead Costs (limited to 15% of total activity request)	\$0.00
	\$0.00

Emergency Shelter: Operating Costs

Activity	Total Budget (\$)
Rent	\$0.00
Shelter Security	\$0.00
Fuel	\$0.00
Equipment	\$0.00
Insurance	\$0.00
Utilities	\$0.00
Food	\$0.00
Furnishings (limited to less than \$500 per item)	\$0.00
Supplies	\$0.00
Maintenance or Minor Repairs	\$0.00
Overhead Costs (limited to 15% of total activity request)	\$0.00
	\$0.00

J. Rapid Rehousing and HMIS Only

Completed by nancygould.ws@gmail.com on 11/20/2020 2:45 PM

Case Id: 11073

Name: VHVH, Inc. Community Agency Funding FY 21/22

Address: *No Address Assigned

J. Rapid Rehousing and HMIS Only

** Complete this section only if you are requesting funds for a Rapid Rehousing project.**

If the section is not applicable to your project, please leave the questions blank and mark the step "Complete."

Prior to the beginning of any funding year, any ESG-funded program must participate in the local Homeless Management Information System (HMIS) designated by the Winston-Salem/Forsyth County Continuum of Care, or for domestic violence programs, a comparable database in accordance with HUD's standards.

Rapid Rehousing Financial Assistance

Activity	Total Budget (\$)
Rent Assistance	\$0.00
Rental Application Fees	\$0.00
Security Deposits	\$0.00
Last Month's Rent	\$0.00
Utility Deposits	\$0.00
Utility Payments	\$0.00
Moving Cost Assistance	\$0.00
Overhead Costs (limited to 15% of total activity request)	\$0.00

Rapid Rehousing Services

Activity	Total Budget (\$)
Case Management	\$0.00
Housing Search and Placement	\$0.00
Mediation	\$0.00
Legal Services	\$0.00
Credit Repair	\$0.00
Counseling	\$0.00
Information and Referral	\$0.00
Monitoring/Evaluation of Progress	\$0.00
Overhead Costs (limited to 15% of total activity request)	\$0.00

HMIS/Data Collection Budget

HMIS Activity	City ESG Request	State ESG Request
Staff Costs	\$0.00	\$0.00
Equipment	\$0.00	\$0.00
User Fees	\$0.00	\$0.00
	\$0.00	\$0.00

Submit

Completed by nancygould.ws@gmail.com on 11/20/2020 2:46 PM

Case Id: 11073

Name: VHVH, Inc. Community Agency Funding FY 21/22

Address: *No Address Assigned

Submit

I certify that the applicant meets the conditions specified in the application instructions and will be able to carry out the proposed services in concert with these conditions. I also certify that the organization is a certified IRS 501(c)(3) non-profit organization.

Nancy C. Gould

Electronically signed by nancygould.ws@gmail.com on 11/20/2020 2:46 PM